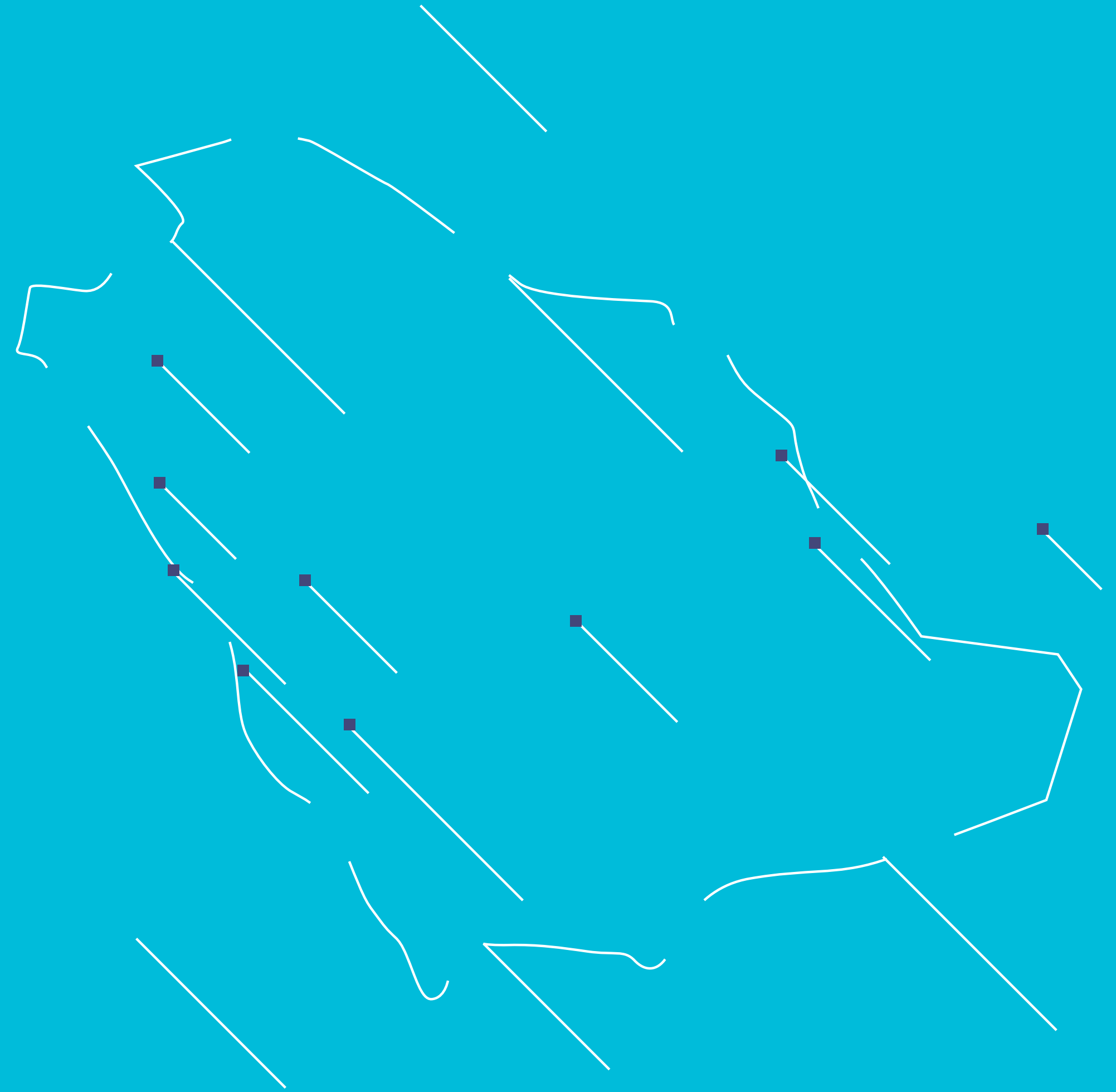


LOOKING TO

THE FUTURE



**JODUR**

شركة دور للضيافة  
Dur Hospitality Company

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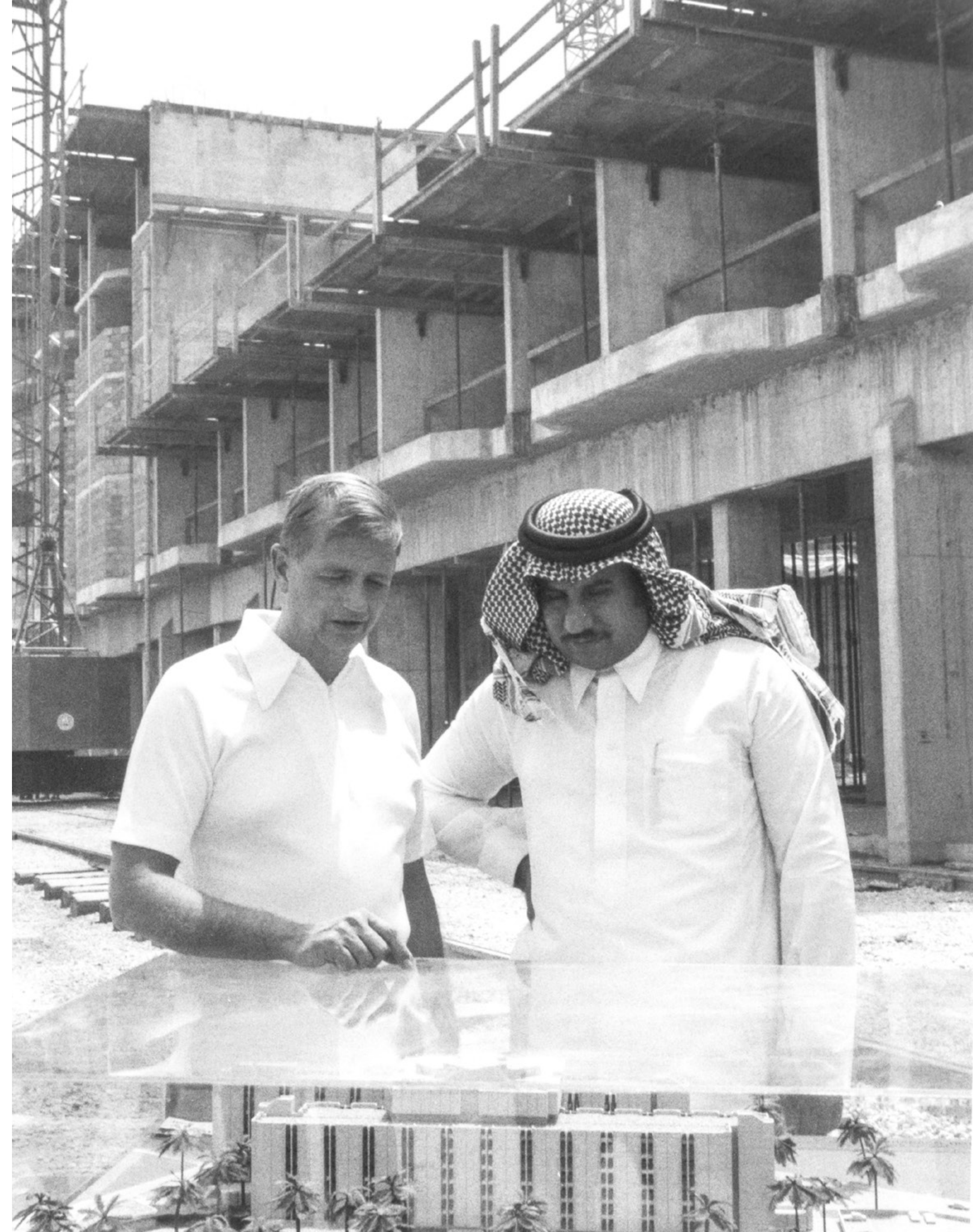
## OUR BEGINNING

A publicly listed company specialized in the hospitality and residential sectors in Saudi Arabia, established in 1976.

Stretching for over 4 decades, we manage, develop and operate hotels and residential communities across the Kingdom of Saudi Arabia.

Our diversified portfolio encompasses 30 properties, in addition to 17 new properties under development and design across the Kingdom.

Mr. Abdulelah Al-Sadoun, General Manger of Hotel Operations, with  
Mr. J.W Marriott, President of Marriott Worldwide in 1979.





## OUR BUSINESS

### HOTEL OPERATION AND MANAGEMENT

We partner with the world's top hotel operators and revamped our brand Makarem, that operates in the two holy cities of Makkah and Madinah.

### FACILITIES & PROPERTY MANAGEMENT

Benefiting from our extensive experience in hotel operations, we provide professional services in facilities and property management with complete focus on quality and excellence at all touch points.

### REAL ESTATE DEVELOPMENT AND ASSET MANAGEMENT

We deliver outstanding projects, covering the full experience from concept to design, constructions and finally operations.





# BRIGHT OPPORTUNITIES IN THE KINGDOM

LEADING  
THE SAUDI  
HOSPITALITY  
FOR OVER  
4 DECADES

## OUR BRANDS

COURTYARD®  
Marriott

Marriott  
EXECUTIVE APARTMENTS

MARRIOTT

CROWNE PLAZA®  
HOTELS & RESORTS

Holiday Inn

مكارم  
MAKAREM

شدا  
Shada  
للضيافة | Hospitality

دارد  
darda

دور  
مجتمعات دور  
Dur Communities

دارق  
DARRAQ

أول بلازا  
AWAL PLAZA

مكارم  
MAKAREM  
قرية مكارم النخيل  
Makarem Annakeel Village



## OUR PORTFOLIO

**11** Cities

**30** Properties

**17** New Properties





# OUR PORTFOLIO

★ Properties in The Pipeline

Hotels

Compounds

Serviced Apartments

## RIYADH

### HOTELS

Riyadh Marriott Hotel  
Marriott Executive Apartments  
Marriott Courtyard Hotel  
Riyadh Airport Marriott Hotel  
Crowne Plaza Riyadh Hotel  
Marriott Hotel DQ  
Marriott Executive Apartment DQ

### COMPOUNDS

Dur Al-Wadi Compound  
Darraq Villas & Apartments - 5 Phases  
Dur Al-Sharq Compound  
Dur Al- Bader Compound  
Dur Al-Maather Compound  
★ Dur Al-Anoud Compound  
Dur Twaiq Compound  
Awal Plaza

### SERVICED APARTMENTS

★ Dara Serviced Apartment - Al-Rayyan  
★ Dara Serviced Apartment - Qurtuba

## ABHA

### SERVICED APARTMENTS

★ Dara Serviced Apartments - Al Areen

## JEDDAH

### HOTELS

Makarem Annakheel Village  
Shada hotel – Shatea  
★ Jeddah Courtyard Hotel and Residence Inn  
★ Shada hotel - Khalidiya  
★ Shada hotel - Tahlia  
Shada Executive - Salamah

### COMPOUNDS

Dur Al-Yasamin Compound  
Dur Al-Rawdah Compound  
Dur Al-Andalus Compound

### SERVICED APARTMENTS

Dara Serviced Apartments - Alsalam  
Dara Serviced Apartments - Quraish  
Dara Serviced Apartments - Alhamra  
★ Dara Serviced Apartments - Heraa  
★ Dara Serviced Apartments - Kings Avenue

## RIJAL ALMAA

### HOTELS

★ Shada Hotel

## MAKKAH

### HOTELS

Makarem Ajjad Makkah Hotel  
Makarem Umm Alqura Hotel  
Makarem Al-Bait Hotel  
Makarem Mina Hotel  
Makarem Al-Shurufat Hotel  
★ Makarem Jabal Kaaba Hotel

## TABUK

### HOTELS

Holiday Inn

### SERVICED APARTMENTS

★ Dara Serviced Apartments

## MEDINA

### HOTELS

★ Makarem Al-Manakha Hotel  
★ Makarem Al-Awqaf Hotel

## JUBAIL

### HOTELS

Holiday Inn & Suites Al Jubail

## YANBU

### HOTELS

★ Courtyard Hotel and Residence Inn

## AL AHSA

### HOTELS

★ Holiday Inn Hotel and Suites

## DUBAI

### HOTELS

★ Shada Hotel - AlJumairah Park



# DUR KEY FIGURES





# HOTEL OPERATIONS OVERVIEW



Ahmed Khalid  
General Manager

Leveraging on more than 30 years of local experience and knowledge in the Saudi market and drawing international expertise from global partners, Dur Hospitality's Hotel Operations department (HOP), provides international hospitality services with a local spirit.

The operational arm of Dur hospitality company successfully operates numerous hotels across the Kingdom, with operational contracts for over 10 consecutive years.



# ADDING VALUE TO YOUR HOTELS

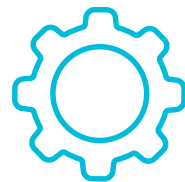
We offer comprehensive services that are uniquely tailored to add more value to your property:



Revenue  
Management



Facility  
Management



System  
Operations



Commercial  
Suppaort



Corporate  
Training



Asset  
Management







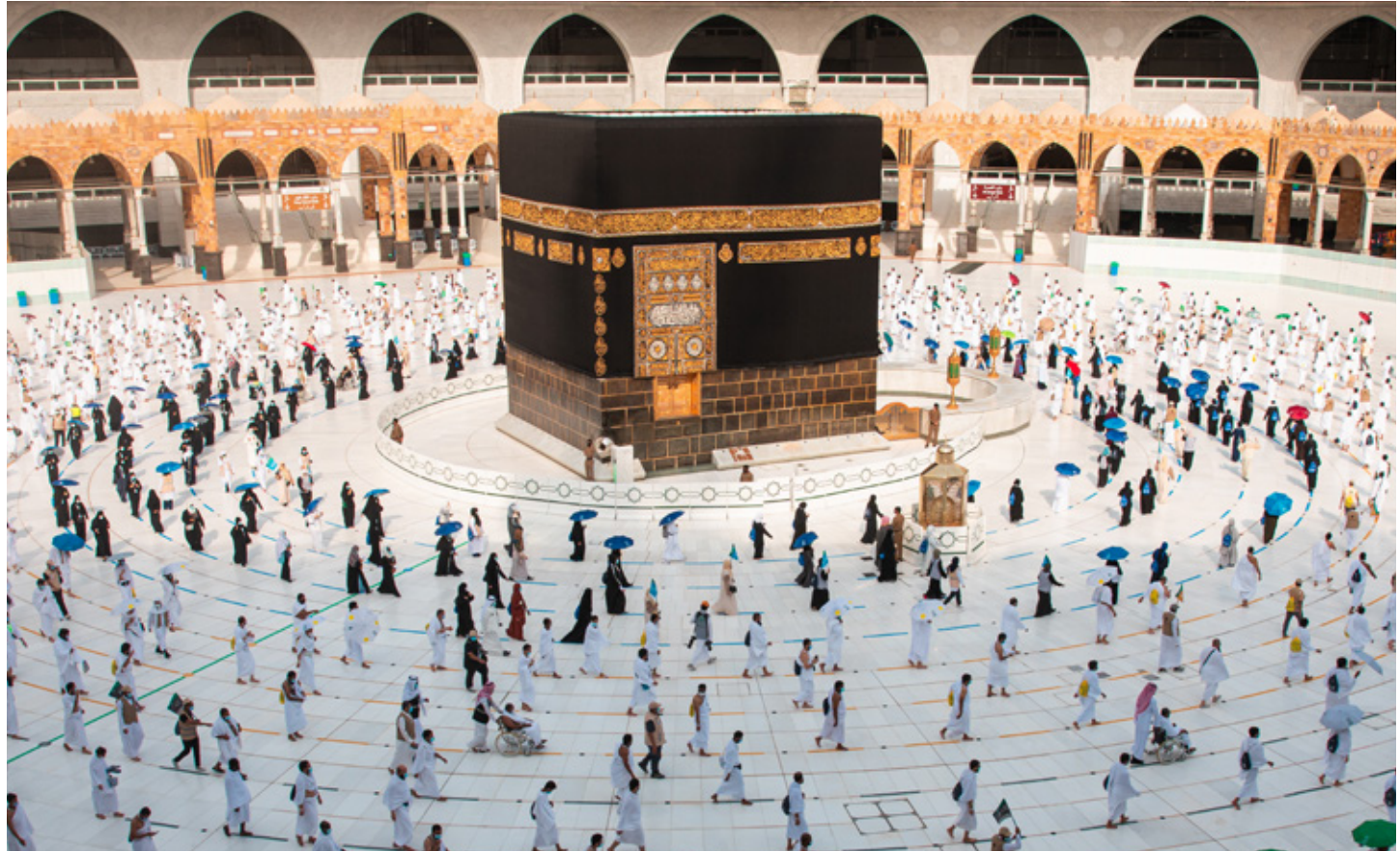
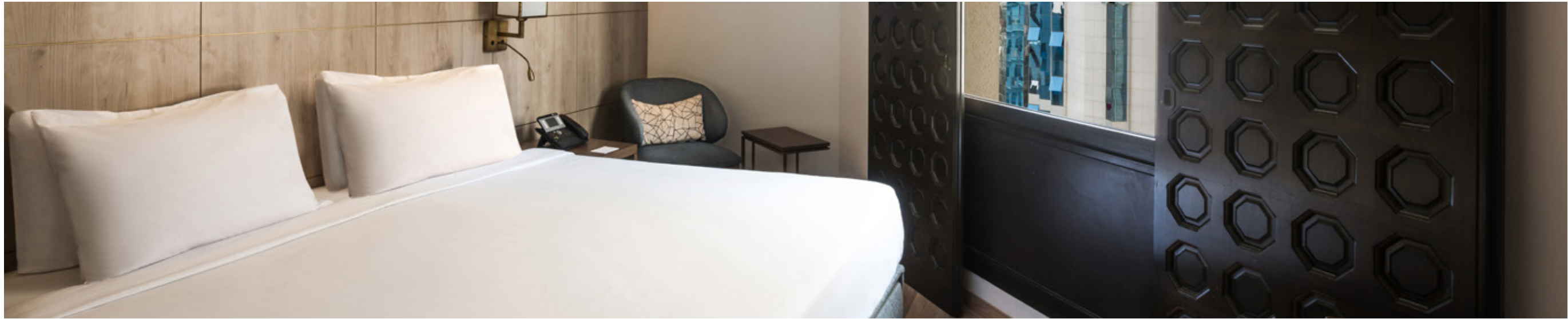
## MAKAREM HOTELS

In 1983, Dur hospitality launched its first Saudi Hotel brand, "Makarem", the award winning local brand specialized in delivering Saudi authentic hospitality services as per the international standards, in the Holy cities of Makkah and Madina.

We seek the best experience for pilgrims and Umrah performers in the Holy Mosque by providing the best spiritual and suburban experience.







Makarem Hotels  
Hotels That Deliver Authentic Saudi Hospitality



dara دارا

## DARA APARTMENTS

Dara is the future of serviced apartments.

A consistent brand delivering better service for stronger long-lasting relationships allowing maximum flow.



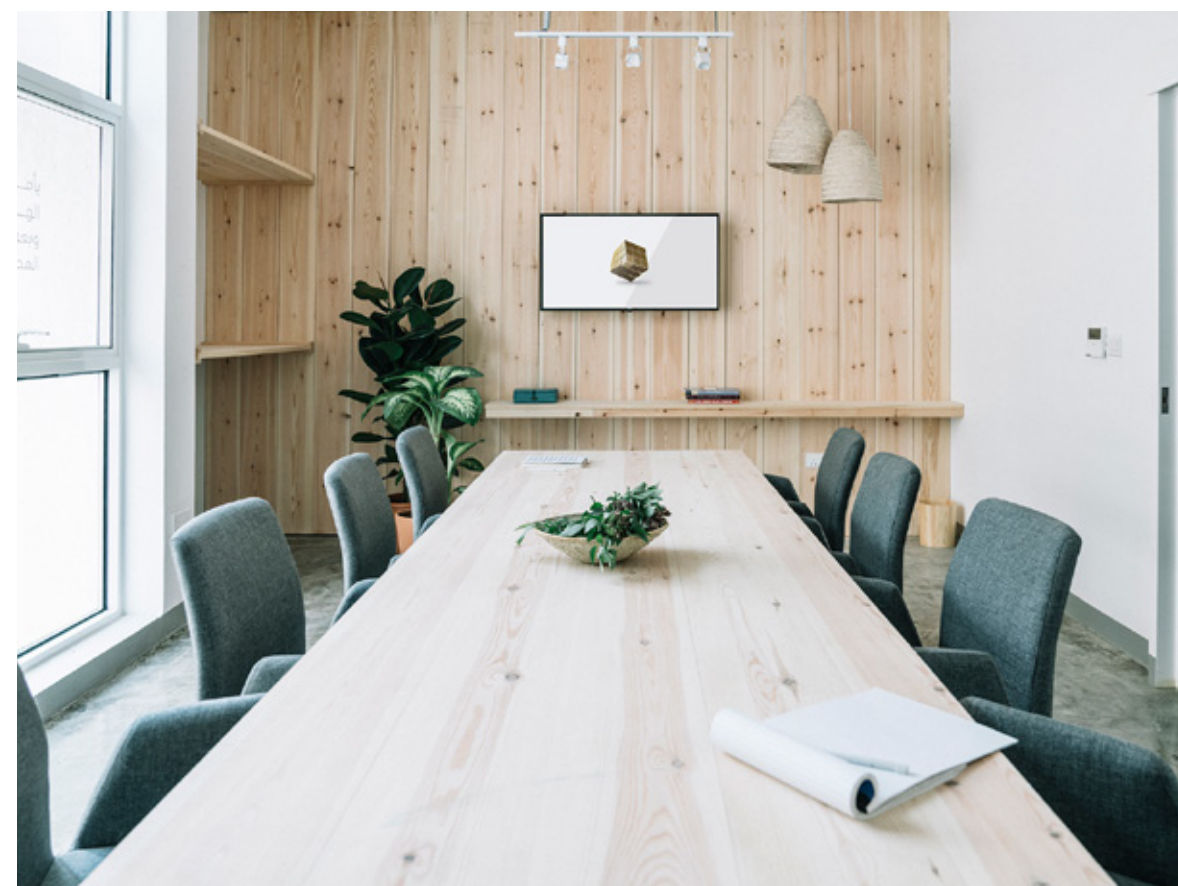
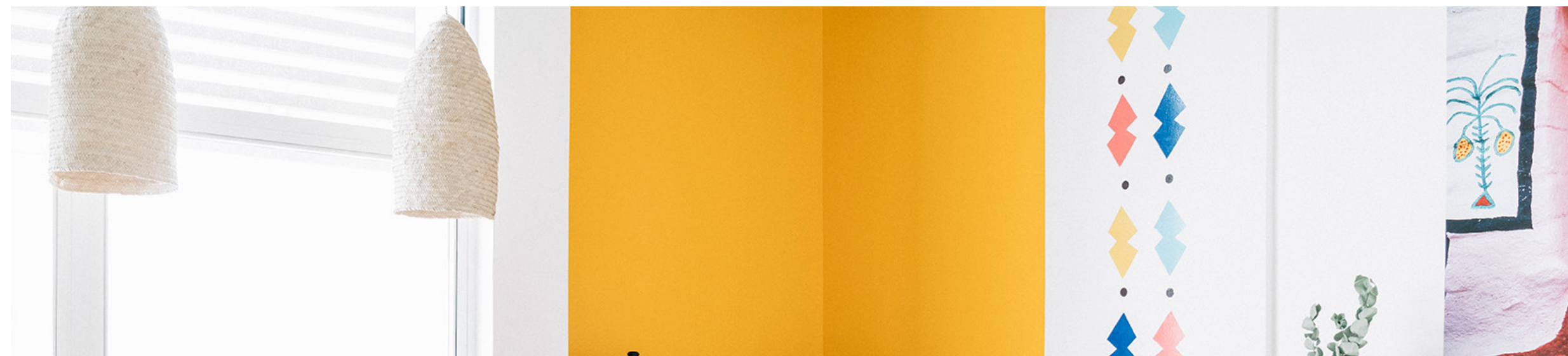




## SHADA HOSPITALITY

Shada Hospitality is a hotel chain company having its majority stake acquired by Dur Hospitality.

This opportunity expanded the investment profile of Dur and empowered its position in the hospitality industry through entering the hotel apartments sector for the first time.







Shada Hospitality  
Hotel Apartments







قرية مكارم النخيل  
Makarem Annakeel Village

## MAKAREM ANNAKHEEL VILLAGE

Makarem Annakheel Village is a luxurious beachfront resort located on the north Obhur bay, Jeddah.

The resort boasts 83 furnished villas, 21 apartments and a hotel featuring 43 elegant rooms and suites. The hotel also features meeting rooms, restaurants, separate health clubs for men and women, berth for yachts and boats, a sandy beach offering an array of marine activities and a seaside plaza that can accommodate up to 800 guests.







Makarem Annakheel Village





أول بلازا  
AWAL PLAZA

## AWAL PLAZA

A Trade Hub at the Heart of Riyadh

Awal Plaza is considered one of the eminent and long-standing landmarks among the full-fledged trade centers in the city of Riyadh. In recent decades, the center has served as a haven for Saudi and resident families looking for an agreeable and unique shopping experience.





# DUR COMMUNITIES OVERVIEW


Dur Communities is the residential facility and property management and operational arm of Dur Hospitality Company.


Dur Communities provides a range of professional facility, property, maintenance and security management services.


In addition, it provides marketing, sales, leasing, support and quality control services for residential communities. Leveraging its experience in hotel operations and asset management, it provides operational and management solutions to real estate investors.





# MANAGEMENT THROUGH HIGH-END SERVICES

- 

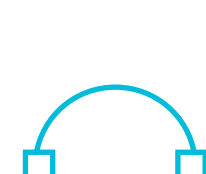
Revenue Management
- 

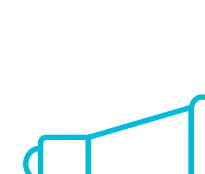
Facility Management
- 

Quality Assurance
- 

Human Resources
- 

Asset Management
- 

Safety & Security
- 

Customer Care
- 

Sales & Marketing Operations





DUR  
COMMUNITIES  
KEY  
FIGURES

171 Dur Al-Yasamin  
Compound

485 Dur  
Tuwaiq

434 Darraq  
Homes



Residential  
Complexes

Residential  
Units

66 Dur Al-Wadi  
Compound

78 Dur Al-Sharq  
Compound

73 Dur Al-Maather  
Compound

40 Dur Al-Bader  
Compound

28 Al-Rawdah  
Residences Compound

30 Dur Al Andalus Residence  
Compound





## DARRAQ RESIDENCES

Darraq Residences is one of the major residential projects in the luxury category in the Diplomatic Quarter in Riyadh.

It is an integrated project that consists of luxurious villas and a variety of fully furnished apartments of different areas.

With a name derived from the Arabic expression Dar Raqia (a luxury home), Darraq provides a lavish lifestyle.







**Darraq** Units That Are Perfectly Luxurious in Fundamentals, Finishing, and Facilities



# BUILDING A FUTURE TOGETHER

DRIVEN BY  
PASSION  
TO DELIVER  
GENUINE SAUDI  
HOSPITALITY



## OUR PARTNERS



Our well-established partnership with Marriott international has been ongoing for more than 40 years ever since the inauguration of the first Marriott in the Middle East.



Dur Hospitality Company has signed a master development agreement in 2014 with Inter Continental Hotels Group (IHG) that owns over 4,800 IHG properties worldwide.



